



# Questions to ask penetration testing vendors

Ask these key penetration testing questions to cover your bases and ensure your chosen vendor has the expertise your company needs.

1. What types of testing do you offer? (Such as external, internal, web application, mobile app, API, wireless network)
2. Where would the testing take place?
3. What would be automated vs. manual?
4. What methods do you use?
5. What is the experience level of the engineer(s)?
6. What certifications do your testers hold?
7. How do you scope a penetration test?
8. What is the timeline for delivering the final report?
9. What measures do you take to protect sensitive information during and after the test?
10. What does your penetration testing report include?
11. Can you explain your reporting process?
12. What is your approach to handling discovered vulnerabilities?
13. Do you offer remediation and other follow-up services?
14. Do you provide a retesting service after remediation?
15. What are your pricing models?
16. Do you offer any guarantees or service-level agreements?
17. How do you handle test disruptions?
18. What level of customization do you offer in your testing services?
19. How often do you recommend we do pen tests?
20. How do you stay updated on security threats and testing methodologies?
21. How do you ensure compliance with relevant regulations and standards?
22. What tools and technologies do you use for testing?
23. What references can you provide from similar industries?
24. What kind of support do you offer during and after testing?
25. Can you outline a typical engagement timeline?